

Fabian Kaiser

Product & Platform Lead — IoT and Analytics

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Profile

I build and scale cloud-based IoT and analytics platforms for industrial and automotive products.

My approach is pragmatically realistic: I focus on what can be built, operated, and sustained under real-world constraints — technical, economic, organizational, and regulatory. I work at the intersection of engineering depth and product responsibility, translating complex systems into reliable, economically viable platforms.

I am most effective in environments where long-term ownership matters more than short-term optics, and where decisions must hold up not just in concept, but in production, at scale.

Core Focus Areas

- Product and platform leadership for cloud-based IoT and analytics systems
- Pragmatic decision-making under technical, economic, and organizational constraints
- Platform strategy, scope definition, and roadmap ownership
- Scalability, cost efficiency, and operational robustness
- Bridging engineering reality with business expectations

Background

- Product & Platform Lead in industrial and automotive contexts
- Strong technical foundation (PhD in Physics) enabling system-level reasoning
- Experience with fleet-scale data processing and long-running platforms
- Familiar with regulated environments and long product lifecycles
- Comfortable making trade-offs explicit and defensible

Selected Experience & Impact

- Led product ownership for cloud-based IoT and analytics platforms operating at fleet scale
- Defined platform scope and roadmap with an emphasis on sustainability rather than short-term delivery
- Translated complex technical architectures into clear, customer-relevant product value
- Worked closely with engineering teams to balance delivery speed, robustness, and cost
- Collaborated with stakeholders to align expectations with what systems can realistically support

How I Work — Pragmatic Realism in Practice

- Prefer clarity over activity and resist building solutions before the real problem is understood
- Treat cost, operability, and maintainability as first-class product features
- Favor simple, durable system designs over fragile optimizations
- Make trade-offs explicit and visible, rather than implicit and accidental
- Optimize for platforms that still work when assumptions break

What I Typically Help Organizations With

- Moving from pilot or prototype systems to production-ready platforms
- Stabilizing products that have grown faster than their foundations
- Aligning ambition with technical and organizational reality
- Reducing long-term risk through deliberate platform decisions
- Creating products that remain viable beyond initial rollout and hype cycles

Role Preferences

I am most effective in roles with:

- Clear ownership of a product or platform
- Decision-making authority proportional to responsibility
- Respect for engineering constraints and economic reality
- A focus on long-term viability over short-term signaling

Hybrid or flexible working models are preferred for roles involving regular travel.